
GRADUATE SCHOOL OF BANKING
at Louisiana State University

2020
Class Schedule



Monday, May 25—Friday June 5, 2020

Sponsored by the State Bankers Associations of:

*Alabama ♦ Arkansas ♦ Florida ♦ Georgia ♦ Kentucky ♦ Louisiana ♦ Mississippi ♦ Missouri
North Carolina ♦ Oklahoma ♦ South Carolina ♦ Tennessee ♦ Texas ♦ Virginia ♦ West Virginia*

2020 Freshmen Week 1 - Section 1

| Monday May 25 | Tuesday May 26 | Wednesday May 27 | Thursday May 28 | Friday May 29 | Saturday May 30 | Elective |
|---|---|---|---|---|----------------------------|--|
| | 8:00AM FR Meeting | | | 8:00AM FR Class Election | | Credit Analysis for Non-Lenders |
| | 8:15 - 9:45 AM Financial Markets | 8:15 - 9:45 AM Financial Markets | 8:15 - 9:45 AM Financial Markets | 8:15 - 9:45 AM Financial Markets | | Credit Analysis for Lenders |
| | 10:00 - 11:30 AM Monetary Econ. | 10:00 - 11:30 AM Monetary Econ. | 10:00 - 11:30 AM Monetary Econ. | 10:00 - 11:30 AM Monetary Econ. | | |
| | 1:15 - 2:45 PM Elective <i>See Electives</i> | 1:15 - 2:45 PM Elective <i>See Electives</i> | 1:15 - 2:45 PM Elective <i>See Electives</i> | 1:15 - 2:45 PM Elective <i>See Electives</i> | | |
| | 3:00 - 4:30 PM FR Case Groups | 3:00 - 4:30 PM FR Case Groups | 3:00 - 4:30 PM FR Case Groups | 3:00 - 4:30 PM FR Case Groups | | |
| 6:30 PM Intro. Session <i>Bo Campbell Aud.</i> | 4:45 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 - 5:45 PM Week 1 Exam | | |
| 7:15 PM FR Case Preps | 7:00 PM Speaker <i>Bo Campbell Aud.</i> | | | 6:00 - 8:00 PM School Party <i>LSU Mini Barn</i> | | |

2020 Freshmen Week 1 - Section 2

| Monday May 25 | Tuesday May 26 | Wednesday May 27 | Thursday May 28 | Friday May 29 | Saturday May 30 | Elective |
|---|---|---|---|---|----------------------------|--|
| | 8:00AM FR Meeting | | | 8:00AM FR Class Election | | Credit Analysis for Non-Lenders |
| | 8:15 - 9:45 AM Financial Markets | 8:15 - 9:45 AM Financial Markets | 8:15 - 9:45 AM Financial Markets | 8:15 - 9:45 AM Financial Markets | | Credit Analysis for Lenders |
| | 10:00 - 11:30 AM Monetary Econ. | 10:00 - 11:30 AM Monetary Econ. | 10:00 - 11:30 AM Monetary Econ. | 10:00 - 11:30 AM Monetary Econ. | | |
| | 1:15 - 2:45 PM FR Case Groups | 1:15 - 2:45 PM FR Case Groups | 1:15 - 2:45 PM FR Case Groups | 1:15 - 2:45 PM FR Case Groups | | |
| | 3:00 - 4:30 PM Elective <i>See Electives</i> | 3:00 - 4:30 PM Elective <i>See Electives</i> | 3:00 - 4:30 PM Elective <i>See Electives</i> | 3:00 - 4:30 PM Elective <i>See Electives</i> | | |
| 6:30 PM Intro. Session <i>Bo Campbell Aud.</i> | 4:45 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 - 5:45 PM Week 1 Exam | | |
| 7:15 PM FR Case Preps | 7:00 PM Speaker <i>Bo Campbell Aud.</i> | | | 6:00 - 8:00 PM School Party <i>LSU Mini Barn</i> | | REV: 3/11/2020 |

2020 Freshmen CASES Week 1 -- Sections 1 & 2

| CASE SUBJECTS & TITLES | | Evening & Daytime Meeting Dates for Case Groups | | | |
|--------------------------------|---|---|------------------------------------|------------------------------------|------------------------------------|
| CASE SUBJECT | CASE NAME, LEADER(S) & CLASSROOMS | May 25--Evening May 26--Daytime | May 26--Evening May 27--Daytime | May 27--Evening May 28--Daytime | May 28--Evening May 29--Daytime |
| Ethics | A Tale of Two Pities <i>Jody Elmore</i> | A | B | C | D |
| Bank Capital and Liquidity | Capital Adequacy/Safety & Soundness Jo Ann Schumann | B | C | D | A |
| Problem Loans & Workouts | Carr's Autoplex, Inc. <i>James Stringer</i> | C | D | A | B |
| Internal Controls & Prevention | Bayou Bankshares, Inc. <i>Ronald Roberts</i> | D | A | B | C |

2020 Juniors Week 1 - Section 1

| Monday May 25 | Tuesday May 26 | Wednesday May 27 | Thursday May 28 | Friday May 29 | Saturday May 30 | Electives |
|---|---|---|---|---|----------------------------|---|
| | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | | Recruiting & Retaining Employees |
| | 10:00 - 11:30 AM Bank. Reg. Law | 10:00 - 11:30 AM Bank. Reg. Law | 10:00 - 11:30 AM Bank. Reg. Law | 10:00 - 11:30 AM Bank. Reg. Law | | Sources of Non- Interest Income |
| | 1:15 - 2:45 PM Risk Mgt. & Cyber | 1:15 - 2:45 PM Risk Mgt. & Cyber | 1:15 - 2:45 PM Risk Mgt. & Cyber | 1:15 - 2:45 PM Risk Mgt. & Cyber | | |
| | 3:00 - 4:30 PM JR Case Groups | 3:00 - 4:30 PM JR Case Groups | 3:00 - 4:30 PM JR Case Groups | 3:00 - 4:30 PM JR Case Groups | | |
| 6:30 PM Intro. Session <i>Bo Campbell Aud.</i> | 4:45 PM JR Case Preps | 4:45 PM JR Case Preps | 4:45 PM JR Case Preps | 4:45 - 5:45 PM Week 1 Exam | | |
| 7:15 PM JR Case Preps | 7:00 PM Speaker <i>Bo Campbell Aud.</i> | | | 6:00 - 8:00 PM School Party <i>LSU Mini Barn</i> | | |



2020 Juniors Week 1 - Section 2

| Monday May 25 | Tuesday May 26 | Wednesday May 27 | Thursday May 28 | Friday May 29 | Saturday May 30 | Electives |
|---|---|---|---|---|----------------------------|---|
| | 8:15 - 9:45 AM Bank. Reg. Law | 8:15 - 9:45 AM Bank. Reg. Law | 8:15 - 9:45 AM Bank. Reg. Law | 8:15 - 9:45 AM Bank. Reg. Law | | Mergers And Acquisitions |
| | 10:00 - 11:30 AM Risk Mgt. & Cyber | 10:00 - 11:30 AM Risk Mgt. & Cyber | 10:00 - 11:30 AM Risk Mgt. & Cyber | 10:00 - 11:30 AM Risk Mgt. & Cyber | | Negotiate to Win for Bankers |
| | 1:15 - 2:45 PM JR Case Groups | 1:15 - 2:45 PM JR Case Groups | 1:15 - 2:45 PM JR Case Groups | 1:15 - 2:45 PM JR Case Groups | | |
| | 3:00 - 4:30 PM Elective <i>See Electives</i> | 3:00 - 4:30 PM Elective <i>See Electives</i> | 3:00 - 4:30 PM Elective <i>See Electives</i> | 3:00 - 4:30 PM Elective <i>See Electives</i> | | |
| 6:30 PM Intro. Session <i>BO Campbell Aud.</i> | 4:45 PM JR Case Preps | 4:45 PM JR Case Preps | 4:45 PM JR Case Preps | 4:45 - 5:45 PM Week 1 Exam | | |
| 7:15 PM JR Case Preps | 7:00 PM Speaker <i>Bo Campbell Aud.</i> | | | 6:00 - 8:00 PM School Party <i>LSU Mini Barn</i> | | REV: 3/11/2020 |



2020 Junior CASES Week 1 -- Sections 1 & 2

| CASE SUBJECTS & TITLES | | Evening & Daytime Meeting Dates for Case Groups | | | |
|------------------------|---|---|------------------------------------|------------------------------------|------------------------------------|
| CASE SUBJECT | CASE NAME, LEADER(S) & CLASSROOMS | May 25--Evening May 26--Daytime | May 26--Evening May 27--Daytime | May 27--Evening May 28--Daytime | May 28--Evening May 29--Daytime |
| Compliance Management | Anytown Financial Institution <i>Jeanne Applegate</i> | F | G | H | J |
| UCA Cash Flow | Diversion CF, Inc. <i>Tony Reitzel</i> | G | H | J | F |
| Real Estate Finance | Bayou Development, LLC <i>William Stallings</i> | H | J | F | G |
| Seasonal Lending | Toys-R-Cash <i>Joseph Nemetz)</i> | J | F | G | H |

2020 Seniors Week 1 - Section 1

| Monday May 25 | Tuesday May 26 | Wednesday May 27 | Thursday May 28 | Friday May 29 | Saturday May 30 | Electives |
|---|---|---|---|---|---|--|
| | 8:15 - 9:45 AM Leadership (Times) | 8:15 - 9:45 AM Leadership (Times) | 8:15 - 9:45 AM Leadership (Times) | 8:15 - 9:45 AM Leadership (Times) | 8:30 - 11:00 AM Bank Simulation | Recruiting & Retaining Employees |
| | 10:00 - 11:30 AM Elective Selection <i>See Electives</i> | 10:00 - 11:30 AM Elective Selection <i>See Electives</i> | 10:00 - 11:30 AM Elective Selection <i>See Electives</i> | 10:00 - 11:30 AM Elective Selection <i>See Electives</i> | | Sources of Non- Interest Income |
| | 1:00 - 2:45 PM Bank Simulation | 1:15 - 2:45 PM Bank Simulation | 1:15 - 2:45 PM Bank Simulation | 1:15 - 2:45 PM Bank Simulation | | |
| | 3:00 - 4:30 PM Bank Simulation | 3:00 - 4:30 PM Bank Simulation | 3:00 - 4:30 PM Bank Simulation | 3:00 - 4:30 PM Bank Simulation | | |
| 6:15 PM Intro Session and Bank Simulation | 7:00 PM Speaker <i>Bo Campbell Aud.</i> | | | 4:45 - 5:45 PM Week 1 Exam | | |
| | | | | 6:00 - 8:00 PM School Party <i>LSU Mini Barn</i> | | |



2020 Seniors Week 1 - Section 2

| Monday May 25 | Tuesday May 26 | Wednesday May 27 | Thursday May 28 | Friday May 29 | Saturday May 30 | Electives |
|---|---|---|---|---|---|-------------------------------------|
| | 8:00 - 9:45 AM Bank Simulation | 8:15 - 9:45 AM Bank Simulation | 8:15 - 9:45 AM Bank Simulation | 8:15 - 9:45 AM Bank Simulation | 8:30 - 11:00 AM Bank Simulation | Mergers And Acquisitions |
| | 10:00 - 11:30 AM Bank Simulation | 10:00 - 11:30 AM Bank Simulation | 10:00 - 11:30 AM Bank Simulation | 10:00 - 11:30 AM Bank Simulation | | Negotiate to Win for Bankers |
| | 1:15 - 2:45 PM Elective Selection <i>See Electives</i> | 1:15 - 2:45 PM Elective Selection <i>See Electives</i> | 1:15 - 2:45 PM Elective Selection <i>See Electives</i> | 1:15 - 2:45 PM Elective Selection <i>See Electives</i> | | |
| | 3:00 - 4:30 PM Leadership (Times) | 3:00 - 4:30 PM Leadership (Times) | 3:00 - 4:30 PM Leadership (Times) | 3:00 - 4:30 PM Leadership (Times) | | |
| 6:15 PM Intro Session and Bank Simulation | 7:00 PM Speaker <i>Bo Campbell Aud.</i> | | | 4:45 - 5:45 PM Week 1 Exam | | |
| | | | | 6:00 - 8:00 PM School Party <i>LSU Mini Barn</i> | | REV: 3/11/2020 |

2020 Freshmen Week 2 - Section 1

| Sunday May 31 | Monday June 1 | Tuesday June 2 | Wednesday June 3 | Thursday June 4 | Friday June 5 | Elective |
|---------------------------------|---|---|---|---|--------------------------|---|
| | 8:15 - 9:45 AM Asset/Liab. Mgt. | 8:15 - 9:45 AM Asset/Liab. Mgt. | 8:15 - 9:45 AM Asset/Liab. Mgt. | 8:15 - 9:45 AM Asset/Liab. Mgt. | | Credit Risk Management |
| | 10:00 - 11:30 AM Elective <i>See Electives</i> | 10:00 - 11:30 AM Elective <i>See Electives</i> | 10:00 - 11:30 AM Elective <i>See Electives</i> | 10:00 - 11:30 AM Elective <i>See Electives</i> | | Building Business Partnerships |
| | | 11:30AM FR Class Photo <i>PFT Stairway</i> | | | | |
| | 1:15 - 2:45 PM FR Case Groups | 1:15 - 2:45 PM FR Case Groups | 1:15 - 2:45 PM FR Case Groups | 1:15 - 2:45 PM FR Case Groups | | |
| | 3:00 - 4:30 PM Strategic Bank Mkt. | 3:00 - 4:30 PM Strategic Bank Mkt. | 3:00 - 4:30 PM Strategic Bank Mkt. | 3:00 - 4:30 PM Strategic Bank Mkt. | | |
| 6:30 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 - 5:45 PM Week 2 Exam | | |

2020 Freshmen Week 2 - Section 2

| Sunday May 31 | Monday June 1 | Tuesday June 2 | Wednesday June 3 | Thursday June 4 | Friday June 5 | Elective |
|--------------------------|--|--|--|--|------------------|-----------------------------------|
| | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | | Credit Risk Management |
| | 10:00 - 11:30 AM Asset/Liab. Mgt. | 10:00 - 11:30 AM Asset/Liab. Mgt. | 10:00 - 11:30 AM Asset/Liab. Mgt. | 10:00 - 11:30 AM Asset/Liab. Mgt. | | Building Business Partnerships |
| | | 11:30AM FR Class Photo <i>PFT Stairway</i> | | | | |
| | 1:15 - 2:45 PM Strategic Bank Mkt. | 1:15 - 2:45 PM Strategic Bank Mkt. | 1:15 - 2:45 PM Strategic Bank Mkt. | 1:15 - 2:45 PM Strategic Bank Mkt. | | |
| | 3:00 - 4:30 PM FR Case Groups | 3:00 - 4:30 PM FR Case Groups | 3:00 - 4:30 PM FR Case Groups | 3:00 - 4:30 PM FR Case Groups | | |
| 6:30 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 PM FR Case Preps | 4:45 - 5:45 PM Week 1 Exam | | REV: 3/11/2020 |

2020 Freshmen CASES Week 2 -- Sections 1 & 2

| CASE SUBJECTS & TITLES | | Evening & Daytime Meeting Dates for Case Groups | | | |
|--|---|---|------------------------------------|------------------------------------|------------------------------------|
| CASE SUBJECT | CASE NAME, LEADER(S) & CLASSROOMS | May 31--Evening June 1--Daytime | June 1--Evening June 2--Daytime | June 2--Evening June 3--Daytime | June 3--Evening June 4--Daytime |
| Bank Financial Analysis | First National Bank of Achievement <i>Harvey Church</i> | V | W | X | Y |
| Financing the Closely Held Business | Williams Farm Implement Company <i>Gary Higgins</i> | W | X | Y | V |
| Core Ideology, Culture, & Strategy | The Standard National Bank <i>George Schloegel</i> | X | Y | V | W |
| Human Resource Management | Big One Bank <i>Jeff Turner</i> | Y | V | W | X |

2020 Juniors Week 2 - Section 1

| Sunday May 31 | Monday June 1 | Tuesday June 2 | Wednesday June 3 | Thursday June 4 | Friday June 5 | Electives |
|--------------------------|---|---|---|---|--------------------------|---|
| | 8:15 - 9:45 AM Innovation Lab | 8:15 - 9:45 AM Innovation Lab | 8:15 - 9:45 AM Innovation Lab | 8:15 - 9:45 AM Innovation Lab | | Commercial RE Financing |
| | 10:00 - 11:30 AM Elective <i>See Electives</i> | 10:00 - 11:30 AM Elective <i>See Electives</i> | 10:00 - 11:30 AM Elective <i>See Electives</i> | 10:00 - 11:30 AM Elective <i>See Electives</i> | | Rural & Small Business Lending |
| | 1:15 - 2:45 PM Bank Performance | 1:15 - 2:45 PM Bank Performance | 1:15 - 2:45 PM Bank Performance | 1:15 - 2:45 PM Bank Performance | | Treasury Management |
| | 3:00 - 4:30 PM Public Relations & Crisis Mgt. | 3:00 - 4:30 PM Public Relations & Crisis Mgt. | 3:00 - 4:30 PM Public Relations & Crisis Mgt. | 3:00 - 4:30 PM Public Relations & Crisis Mgt. | | Troubled Asset Resolution |
| | | 4:30PM JR Class Photo <i>PFT Stairway</i> | | 4:45 - 5:45 PM Week 2 Exam | | |

2020 Juniors Week 2 - Section 2

| Sunday May 31 | Monday June 1 | Tuesday June 2 | Wednesday June 3 | Thursday June 4 | Friday June 5 | Electives |
|--------------------------|--|--|--|--|--------------------------|---|
| | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | | Commercial RE Financing |
| | 10:00 - 11:30 AM Innovation Lab | 10:00 - 11:30 AM Innovation Lab | 10:00 - 11:30 AM Innovation Lab | 10:00 - 11:30 AM Innovation Lab | | Rural & Small Business Lending |
| | 1:15 - 2:45 PM Public Relations & Crisis Mgt | 1:15 - 2:45 PM Public Relations & Crisis Mgt | 1:15 - 2:45 PM Public Relations & Crisis Mgt | 1:15 - 2:45 PM Public Relations & Crisis Mgt | | Treasury Management |
| | 3:00 - 4:30 PM Bank Performance | 3:00 - 4:30 PM Bank Performance | 3:00 - 4:30 PM Bank Performance | 3:00 - 4:30 PM Bank Performance | | Troubled Asset Resolution |
| | | 4:30PM JR Class Photo <i>PFT Stairway</i> | | 4:45 - 5:45 PM Week 2 Exam | | REV: 3/11/2020 |

2020 Seniors Week 2 - Section 1

| Sunday May 31 | Monday June 1 | Tuesday June 2 | Wednesday June 3 | Thursday June 4 | Friday June 5 | Electives |
|-----------------------------------|--|--|--|--|--|---|
| | 8:00 - 9:45 AM Bank Simulation | 8:15 - 9:45 AM Bank Simulation | 8:15 - 9:45 AM Bank Simulation | 8:00 - 9:45 AM Bank Simulation | | Banking on Leadership - US |
| | 10:00 - 11:30 AM Elective <i>See Electives</i> | 10:00 - 11:30 AM Elective <i>See Electives</i> | 10:00 - 11:30 AM Elective <i>See Electives</i> | 10:00 - 11:30 AM Elective <i>See Electives</i> | 9:00 - 9:30 AM Graduation | Tendencias de la Banca Mexico |
| | 1:15 - 2:45 PM Leadership Elective <i>See Electives</i> | 1:15 - 2:45 PM Leadership Elective <i>See Electives</i> | 1:15 - 2:45 PM Leadership Elective <i>See Electives</i> | 1:15 - 2:45 PM Leadership Elective <i>See Electives</i> | 9:30 - 10:00 AM Graduation Reception | Commercial RE Financing |
| | 3:00 - 4:30 PM Economic Change | 3:00 - 4:30 PM Economic Change | 3:00 - 4:30 PM Economic Change | 3:00 - 4:30 PM Economic Change | | Rural & Small Business Lending |
| | | | 4:30 PM SR Class Photo PFT Stairway | 4:45 - 5:45 PM Week 2 Exam | | Troubled Asset Resolution |
| 6:30 PM Bank Simulation | | | | | | |



2020 Seniors Week 2 - Section 2

| Sunday May 31 | Monday June 1 | Tuesday June 2 | Wednesday June 3 | Thursday June 4 | Friday June 5 | Electives |
|-----------------------------------|--|--|--|--|--|---|
| | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | 8:15 - 9:45 AM Elective <i>See Electives</i> | | Banking on Leadership - US |
| | 10:00 - 11:45 AM Bank Simulation | 10:00 - 11:30 AM Bank Simulation | 10:00 - 11:30 AM Bank Simulation | 10:00 - 11:45 AM Bank Simulation | 9:00 - 9:30 AM Graduation | Tendencias de la Banca Mexico |
| | 1:15 - 2:45 PM Leadership Elective <i>See Electives</i> | 1:15 - 2:45 PM Leadership Elective <i>See Electives</i> | 1:15 - 2:45 PM Leadership Elective <i>See Electives</i> | 1:15 - 2:45 PM Leadership Elective <i>See Electives</i> | 9:30 - 10:00 AM Graduation Reception | Commercial RE Financing |
| | 3:00 - 4:30 PM Economic Change | 3:00 - 4:30 PM Economic Change | 3:00 - 4:30 PM Economic Change | 3:00 - 4:30 PM Economic Change | | Rural & Small Business Lending |
| | | | 4:30 PM SR Class Photo PFT Stairway | 4:45 - 5:45 PM Week 2 Exam | | Troubled Asset Resolution |
| 6:30 PM Bank Simulation | | | | | | REV: 3/11/2020 |

FRESHMEN WEEK 1

1030 Credit Analysis for Non-Lenders E
 Coordinator: Gary Higgins
 Instructor: Jeff Hudson

1031 Credit Analysis for Lenders E
 Coordinator: Ken Cyree
 Instructor: Geoffrey Longstaff

1042 Financial Markets R
 Coordinator: Michael Highfield

1021 Monetary Economics R
 Coordinator: Brandon Cline

FRESHMEN WEEK 2

1071 Asset Liability Management R
 Coordinator: Stephen Lacewell

1054 Building Business Partnerships E
 Coordinator: Jack Hubbard

1062 Credit Risk Management E
 Coordinator: Gary Higgins

1051 Strategic Bank Marketing R
 Coordinator: John Oxford

JUNIOR WEEK 1

2032 Bank Regulatory Law R
 Coordinator: Carl J. Chaney
 Instructors: J. Heasley, P. Long, R. Reynolds

2057 Mergers and Acquisitions E
 Coordinator: Chris Hargrove

2036 Negotiate to Win for Bankers E
 Coordinator: James Thomas

2074 Recruiting & Retaining Employees E
 Coordinator: Mark Faircloth

2002 Risk Mgmt & Cybersecurity R
 Coordinator: Chad Tagtow

2025 Sources of Non-Interest Income E
 Coordinator: Dan Harbison
 Instructors: Pamela Decker & Dan Klein

JUNIOR WEEK 2

2077 Commercial Real Estate Financing E
 Coordinator: Cal Evans

2044 Managing Bank Performance R
 Coordinator: Paul Allen

2064 Public Relations & Crisis Management R
 Coordinator: Ron Sachs

2061 Rural & Small Business Lending E
 Coordinator: David Kohl

2063 The Innovation Lab R
 Coordinator: Jason Henrichs

2078 Treasury Management E
 Coordinator: Mark Krawczyk

2039 Troubled Asset Resolution E
 Coordinator: Michael Allen

SENIOR WEEK 1

3092 Bank Management Simulation R
 Coordinator: Ernie Swift

3080 Leadership in Times of Change R
 Coordinator: Steve Robichaux

3057 Mergers and Acquisitions E
 Coordinator: Chris Hargrove

3036 Negotiate to Win for Bankers E
 Coordinator: James Thomas

3074 Recruiting & Retaining Employees E
 Coordinator: Mark Faircloth

2025 Sources of Non-Interest Income E
 Coordinator: Dan Harbison
 Instructors: Pamela Decker & Dan Klein

SENIOR WEEK 2

3093 Bank Management Simulation R
 Coordinator: Ernie Swift

3021 Banking on Leadership R
 Coordinator: Rita Floyd

3077 Commercial Real Estate Financing E
 Coordinator: Cal Evans

3023 Interpreting Economic Change R
 Coordinators: David Kohl & Thomas Payne

3061 Rural & Small Business Lending E
 Coordinator: David Kohl

3033 Tendencias de la Banca MX R
 Coordinator: Jesús Garza

3039 Troubled Asset Resolution E
 Coordinator: Michael Allen

R= Required Course
E = Elective Course